



CITY OF ROSWELL
LODGERS' TAX REPORT / COVID-19 Extented Collections
March 2020

(Report actual s/b 91,940.67, COVID-19 EXTENTION 90 Days \$9,938.33 & 5,735.17)

ROOM NIGHTS REPORTED BY MONTH:

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	FYTD Comparison
FY 2018	23,899	25,395	22,104	20,142	23,885	18,624	17,416	17,748	19,457	26,191	21,654	24,439	260,954	188,670
FY 2019	25,002	26,166	25,245	23,452	26,874	21,109	20,661	22,740	23,435	26,674	22,147	25,019	288,524	214,684
FY 2020	26,110	27,491	24,378	22,767	25,834	19,924	19,890	19,441	20,280				206,115	206,115
Available Room Nights	42,990	44,423	44,423	42,990	44,423	42,990	44,423	44,423	41,557				Available Room Nights	392,642
Occupancy %	60.7%	61.9%	54.9%	53.0%	58.2%	46.3%	44.8%	43.8%	48.8%					52.5%

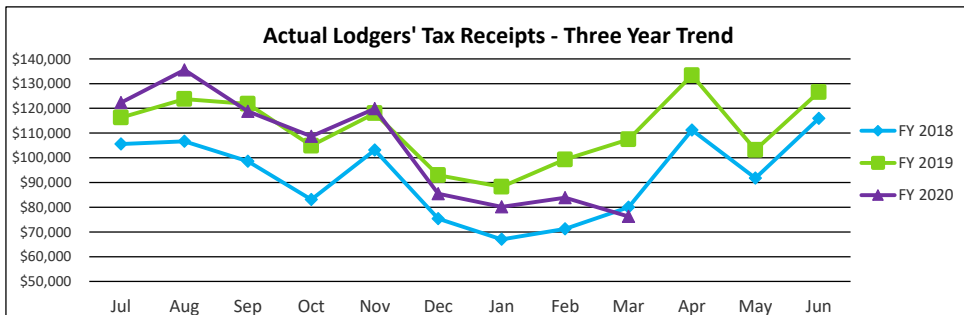
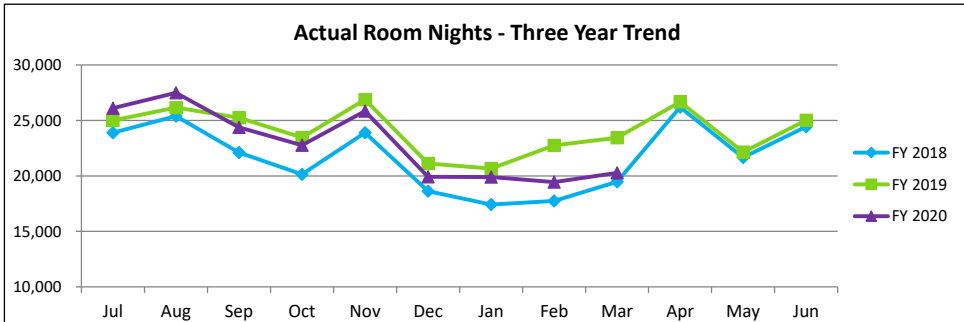
Room total for Mar2020, includes pending collections

LODGERS' TAX COLLECTED BY MONTH:

	Jul (8%)	Aug (17%)	Sep (25%)	Oct (33%)	Nov (42%)	Dec (50%)	Jan (58%)	Feb (67%)	Mar (75%)	Apr (83%)	May (92%)	Jun (100%)	Total	Budget %	FYTD Comparison
FY 2018	\$ 105,581	106,650	98,609	83,083	103,153	75,381	66,997	71,246	79,960	111,190	91,808	115,932	\$ 1,109,591		\$ 790,661
FY 2019	116,281	123,771	121,850	104,856	118,035	92,989	88,266	99,335	107,440	133,408	103,186	126,567	1,335,986		\$ 972,824
FY 2020	122,326	135,551	118,752	108,720	119,894	85,494	80,122	83,863	76,267				930,989	80.1%	\$ 930,989
													FY2020 Budget: \$ 1,161,739		
													Budgeted Uncollected Revenue: 230,749.64	20%	
Estimated Past Due	0	0	0	0	0	0	0	0	0	15,674				Estimated Past Due	15673.5

*Yellow Highlight indicates collected

(Deliq payments collected Apr 2017)



LODGERS' TAX FY2020 BUDGET STATUS	
Beginning Cash Balance for FY2020	\$1,413,625
Revenue (Actual)	
Lodgers' Tax	\$ 93,989
Late Penalties	0
Bank Interest	32,020
Total Revenue:	\$ 126,009
Expenses (Actual)	
Salaries and Contract Services	\$ 406,943
Marketing and Promotion	186,283
Events	213,410
Maintenance and Fuel	45,807
Insurance	19,308
Professional Services	102,119
Supplies and Materials	26,670
Utilities	54,078
Capital Improvements	82,870
Other	67,607
Total Expenses:	\$1,205,095
Current Ending Cash Balance for FY2020	\$ 334,539