



**CITY OF ROSWELL  
LODGERS' TAX REPORT  
November 2017**

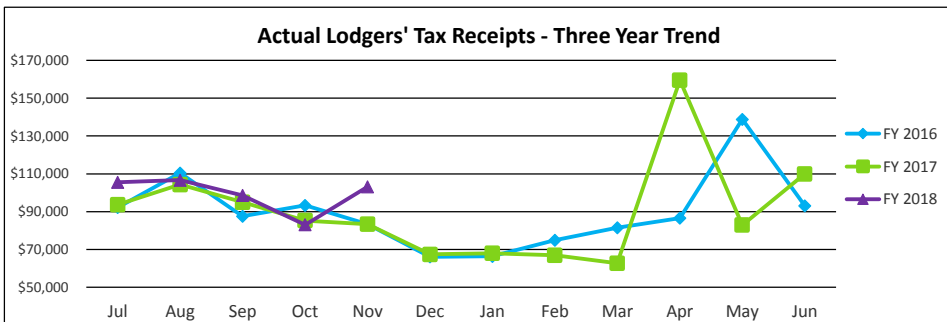
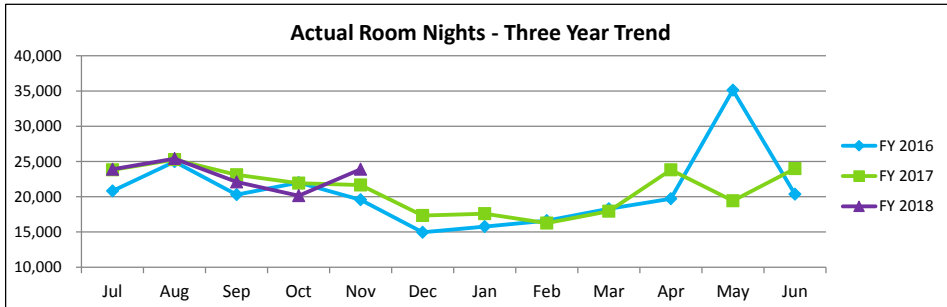
**ROOM NIGHTS REPORTED BY MONTH:**

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	FYTD Comparison
FY 16	20,826	24,973	20,285	22,020	19,578	14,957	15,765	16,609	18,290	19,700	35,123	20,350	248,476	107,682
FY 17	23,811	25,261	23,101	21,921	21,647	17,334	17,598	16,259	17,945	23,797	19,432	23,988	252,094	115,741
FY 18	23,899	25,395	22,104	20,142	23,885								115,425	115,425
Available Room Nights	42,990	44,423	44,423	42,990	44,423								219,249	
Occupancy %	55.6%	57.2%	49.8%	46.9%	53.8%								52.6%	

**LODGERS' TAX COLLECTED BY MONTH:**

	Jul (8%)	Aug (17%)	Sep (25%)	Oct (33%)	Nov (42%)	Dec (50%)	Jan (58%)	Feb (67%)	Mar (75%)	Apr (83%)	May (92%)	Jun (100%)	Total	Budget %	FYTD Comparison
FY 16	\$ 92,243	110,451	87,548	93,266	83,361	66,076	66,390	74,869	81,501	86,567	138,810	93,103	\$ 1,074,185		\$ 466,870
FY 17	93,694	104,339	94,960	85,296	83,433	67,404	67,981	66,889	62,709	159,505	82,921	109,884	1,079,014		\$ 461,721
FY 18	105,581	106,650	98,609	83,083	103,153								497,076	46.6%	497,076
													FY18 Budget: \$ 1,067,294		
													Budgeted Uncollected Revenue: 570,218	53.4%	
Estimated Past Due	0	0	0	0	0								0	0.0%	

\*Yellow Highlight indicates collected



**LODGERS' TAX FY18 BUDGET STATUS**

<b>Beginning Cash Balance for FY2018</b>	<b>\$ 931,036</b>
<b>Revenue (Actual)</b>	
Lodgers' Tax	\$ 497,076
Late Penalties	0
Other	0
<b>Total Revenue:</b>	<b>\$ 497,076</b>
<b>Expenses (Actual and Encumbered)</b>	
Salaries and Contract Services	\$ 128,367
Marketing and Promotion	316,609
Events	93,767
Maintenance and Fuel	29,363
Insurance	5,917
Professional Services	5,160
Supplies and Materials	1,801
Utilities	21,005
Capital Improvements	184,978
Other	2,919
<b>Total Expenses:</b>	<b>\$ 789,886</b>
<b>Current Ending Cash Balance for FY2018</b>	<b>\$ 638,226</b>