



**CITY OF ROSWELL
LODGERS' TAX REPORT
October 2018**

ROOM NIGHTS REPORTED BY MONTH:

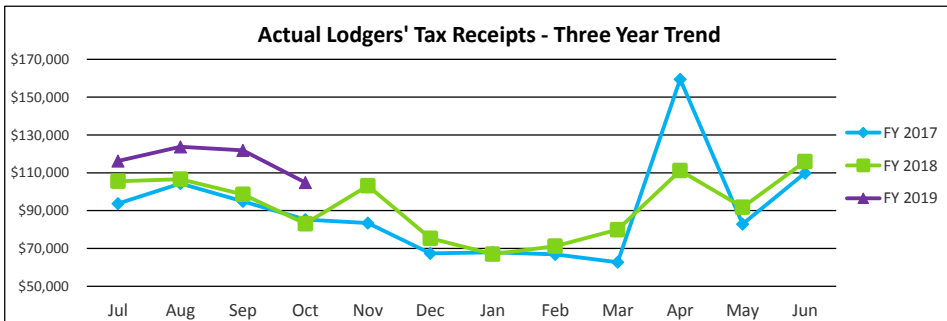
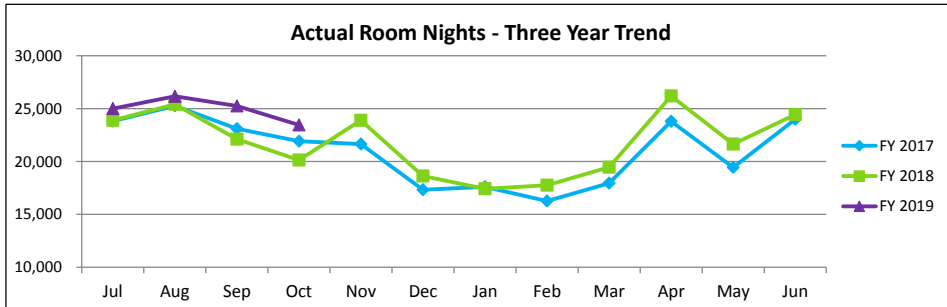
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	FYTD Comparison
FY 2017	23,811	25,261	23,101	21,921	21,647	17,334	17,598	16,259	17,945	23,797	19,432	23,988	252,094	94,094
FY 2018	23,899	25,395	22,104	20,142	23,885	18,624	17,416	17,748	19,457	26,191	21,654	24,439	260,954	91,540
FY 2019	25,002	26,166	25,245	23,452									99,865	99,865
Available Room Nights	42,990	44,423	44,423	42,990									174,826	
Occupancy %	58.2%	58.9%	56.8%	54.6%									57.1%	

LODGERS' TAX COLLECTED BY MONTH:

	Jul (8%)	Aug (17%)	Sep (25%)	Oct (33%)	Nov (42%)	Dec (50%)	Jan (58%)	Feb (67%)	Mar (75%)	Apr (83%)	May (92%)	Jun (100%)	Total	Budget %	FYTD Comparison
FY 2017	\$ 93,694	104,339	94,960	85,296	83,433	67,404	67,981	66,889	62,709	159,505	82,921	109,884	\$ 1,079,015		\$ 378,289
FY 2018	105,581	106,650	98,609	83,083	103,153	75,381	66,997	71,246	79,960	111,190	91,808	115,932	1,109,591		\$ 393,923
FY 2019	116,281	123,771	121,850	104,856									466,758	42.2%	\$ 466,758
													FY2019 Budget: \$ 1,105,000		
													Budgeted Uncollected Revenue: 638,242	57.8%	
Estimated Past Due	0	0	0	0									0	0.0%	

*Yellow Highlight indicates collected

(Deliq payments collected Apr 2017)



LODGERS' TAX FY2019 BUDGET STATUS	
Beginning Cash Balance for FY2019	\$1,117,853
Revenue (Actual)	
Lodgers' Tax	\$ 466,758
Late Penalties	0
Bank Interest	1,214
Total Revenue:	\$ 467,972
Expenses (Actual)	
Salaries and Contract Services	\$ 195,322
Marketing and Promotion	357,036
Events	153,576
Maintenance and Fuel	15,558
Insurance	8,487
Professional Services	-
Supplies and Materials	1,741
Utilities	14,803
Capital Improvements	127,187
Other	8,909
Total Expenses:	\$ 882,619
Current Ending Cash Balance for FY2019	\$ 703,206